

A LAND WLAKES INC. Company

Climate SMART Project

Project Advisory Board End of Year 1 Meeting June 8, 2024

Agenda

- Opening and Introduction to Project Advisory Board (5 min)
- Leadership Remarks (40 min)
- Year 1 Review Presentations (40 min)
- Closing and Adjourn (5 min)



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Project Advisory Board: Overview

- Purpose: Extend project learnings beyond the Climate SMART network by discussing and sharing project information
- Goal 1: Make project artifacts available
- Goal 2: Advise and assess progress on project initiatives
- Inclusion:
 - Core: project teams of Truterra, core partners, and funder
 - Producers, retailers, subawardees, and other stakeholders invited as needed
- Convenes twice per year for EOY Meeting and Strategy Session
 - Additional meetings may be added as necessary to repsond to project needs



Project Advisory Board Meeting Schedule

- Summer, 2024: End of Year 1 Meeting
- Fall, 2024: Strategy Session Year 1.5
- Winter, 2024-25: Strategy Session Year 2
- Spring, 2025: End of Year 2 Meeting
- Winter, 2025-26: Strategy Session Year 3
- Spring, 2026: End of Year 3 Meeting
- Winter, 2026-27: Strategy Session Year 4
- Spring, 2027: End of Year 4 Meeting
- Winter, 2027-28: Strategy Session Year 5
- Spring, 2028: End of Year 5 Meeting

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Survey at the end (preview)

Survey: what topics would you like to see covered at an upcoming PAB meeting?

- Reporting requirements: performance/financial reporting and/or the PCSC workbook
- Partner spotlight/presentation delivery or project update
- Strategy sessions: project evaluation and assessment, data collection, logistical barriers, etc.
- Specialized panel discussions: enrolled producers, retailers, NOLs, HUPs, etc.
- Other (please specify)







Part 1: Leadership Remarks

Jamie Leifker, Truterra

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- Beth Sauerhaft, American Farmland Trust
- Wayne Honeycutt, Soil Health Institute
- Katina Hanson, USDA-NRCS

Part 2: Year 1 Review Presentations

- Truterra
- American Farmland Trust
- Soil Health Institute



Truterra's Climate SMART Team

- Truterra
 - Amber Leusink, Project Director
 - Joe Otto, Deputy Project Director
 - Kelly Thompson, Program Manager, Contracts and Compliance
 - John Porter, Outreach and Partnership Liaison
 - Spencer Herbert, Conservation Agronomist Coordinator



Climate SMART Project Goals

- Blend public and private resources and support to catalyze conservation adoption at scale
- Empower the Truterra network of service providers to adapt their business models to include permanent conservation agronomy products and services
- Transform the way that CSC practices are adopted and the crops grown and sold
- Make an economic case for soil health that is backed by science
- Leverage knowledge and expertise from conservation professionals and the public sector
- Public funding as a scaffolding around the private sector while it builds a new, permanent business model for delivering conservation

Project Overview

- \$90,000,000 from NRCS
- 5-year project (Spring 2023 Spring 2028)
- 7.5 million acres of farmland impacted (corn, soy, wheat, cotton, dairy)
- 20,000 producers engaged
- Engage 7,000 historically underserved producers
- Hold regional trainings and develop mentorships
- Conduct soil health assessment and economic analysis

Truterra Climate SMART Programs

- Crop Producers
 - o First Time Adopter
 - o Early Adopter
- Dairy Producers











Truterra Climate SMART Programs

Retailers and Network Providers

 Conservation Agronomist Program
 Conservation Services Program
 Demonstration Plots

Subawardees' programs to support and amplify

The Year Ahead

- Subaward execution
- Program launches
- First Time Adopter Program
- Early Adopter Program
- Soil Health Assessment and Economic Analysis
- Conservation Agronomist Program
- Advanced Soil Health Trainings
- Convening Project Advisory Board
- Conservation Services Program
- Demonstration Plots

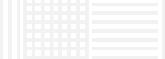
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AFT's presentation



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SHI's presentation



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Part 3: Closing and Adjourn

• Survey: what topics would you like to see covered at an upcoming PAB meeting?

- Reporting requirements: performance/financial reporting and/or the PCSC workbook
- Partner spotlight/presentation delivery or project update
- Strategy sessions: project evaluation and assessment, data collection, logistical barriers, etc.
- Specialized panel discussions: enrolled producers, retailers, NOLs, HUPs, etc.
- Other (please specify)

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The next meeting will be held in the Fall of 2024

Part 3: Closing and Adjourn

- Reporting requirements
- Strategy sessions, data collection
- Knowing when and how to crossover our work
- Publication brainstorm compilation

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EOY1 Meeting Poll

1. What topics would you like to cover at the upcoming project advisory board meetings? (Single Choice)				
Reporting requirements: performance/financial reporting	(0/5) 0%			
Partner spotlight/presentation delivery or project update	(0/5) 0%			
Strategy sessions: project evaluation and assessment, dat	(3/5) 60%			
Specialized panel discussion: enrolled producers, retailers	(2/5) 40%			
Other (please specify in chat)	(0/5) 0%			

You did not answer this question





Dr. Joe Otto

Climate SMART Deputy Project Director

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