



2024 Land O'Lakes Dairy Soils Carbon Program – Powered by Truterra

ENGAGING & REWARDING LAND O'LAKES DAIRY MEMBERS FOR SUSTAINABILITY PRACTICES IN ROW CROP PRODUCTION USED FOR DAIRY FEED

The **2024 Land O'Lakes Dairy Soils Carbon Program** may reward eligible farmers for the impact resulting from their transition to conservation agriculture practices – whether they are new to these practices or introduced them four or more years ago.

Eligible farmers can potentially experience enhanced economic benefits by enrolling in both the Truterra® early adopter – a USDA-supported program <u>and</u> the Land O'Lakes dairy soils carbon program.

Land O'Lakes Dairy Soils Carbon Program payment details:

• \$15/acre for eligible contracted fields

Truterra Early Adopter Program payment details:

• \$25/acre for eligible contracted fields*

Potential payment scenario for dual-program enrollment on 500 acres where tillage was converted to no-till in crop year 2015 or prior:

- Truterra early adopter program: \$25/acre x 500 acres = \$12,500
- Land O'Lakes dairy soils carbon program: \$15/acre X 500 acres = \$7,500
- Total potential payment (500 acres): \$20,000

2024 Land O'Lakes Dairy Soils Carbon Program Details				
FARMER INCENTIVE	\$15/acre. Payment is a flat per-acre rate, regardless of whether the field is contracted in one or both eligible years.			
ENROLLMENT PERIOD	Aug 1, 2024 – Nov 1, 2024			
EXCLUSIVITY	Fields may be enrolled in this program plus the 2024 Truterra early adopter – a USDA supported program or another publicly-funded Truterra program. Fields must meet eligibility requirements for all programs enrolled in and may not be enrolled in another commercial sustainability program for the contracted season.			

FIELD ELIGIBILITY EQUIREMENTS				
GEOGRAPHIES	MN, IA, WI, ND, SD. Farmers must be part of Land O'Lakes dairy network.			
FIELD REQUIREMENTS	Field size must be greater than 1 acre			
CROPS (2024 CASH CROP)	Corn (grain or silage), alfalfa, sorghum, wheat (grain or silage) Producers must attest that 100% of eligible crops are used as dairy feed			

FARMER ENROLLMENT CAP	N/A			
PROGRAM ENROLLMENT CAP	5,000 acres			
PRACTICE CHANGE CROP YEAR	Any			
PRACTICE CHANGE(S)	Strip/no-till and/or use of cover crops in years 2023 – 2024.			
PAYMENTS AND CONTRACTING				
ELIGIBLE CONTRACTED YEAR(S)	2023, 2024			
CONTRACT LENGTH	1 year + 5-year reporting tail (2025 – 2029)			
ESTIMATED PAYMENT TIMELINE	Q1 2025			
DATA REQUIREMENTS				
DATA COLLECTION YEARS	2018 – 2024			
DATA COLLECTION DEADLINE	December 1, 2024			

^{*}The 2024 Truterra early adopter program – a USDA-supported program has an enrollment cap; acres are available on a first-come, first-served basis and dual-enrollment is not guaranteed to be available for all farmers. Any financial assistance or payment under the USDA supported program is covered separately and is set forth in the USDA supported program tech sheet.

To successfully participate in this program, eligible farmers need to provide the following data points for each field enrolled, for each required data collection year:

WINTER CROP (COVER CROP)	TILLAGE	SUMMER CROP (CASH CROP)	FERTILIZER APPLICATIONS
Crop type	Type (depth) of each pass	Crop type	Product & type
Planting date	Date of each pass	Planting date	Application date(s)
Harvest/termination date		Harvest/termination date	Rate (field average)
Yield (field average) if harvested		Yield (field average)	Total N, P, K applied
Termination method		Residue removal	Additives used
Residue removal			

Additional data points collected may include: residue removal • conservation practices • pest management strategies • irrigation • drainage • grazing headcount/duration





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